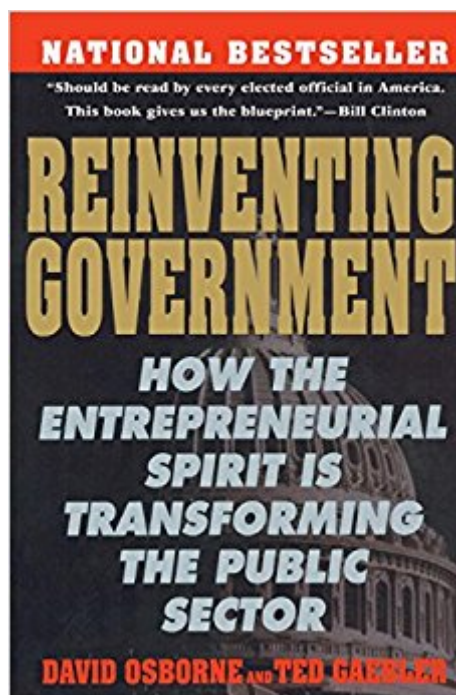




The book was found

Reinventing Government: How The Entrepreneurial Spirit Is Transforming The Public Sector (Plume)



Synopsis

"A landmark in the debate on the future of public policy." —The Washington Post.

Book Information

Paperback: 432 pages

Publisher: Plume (February 1, 1993)

Language: English

ISBN-10: 0452269423

ISBN-13: 978-0452269422

Product Dimensions: 5.4 x 1 x 8 inches

Shipping Weight: 1.6 pounds (View shipping rates and policies)

Average Customer Review: 3.9 out of 5 stars 25 customer reviews

Best Sellers Rank: #117,713 in Books (See Top 100 in Books) #32 in Books > Politics & Social Sciences > Politics & Government > Public Affairs & Policy > Communication Policy #88 in Books > Business & Money > Processes & Infrastructure > Government & Business #137 in Books > Politics & Social Sciences > Politics & Government > Public Affairs & Policy > Public Affairs & Administration

Customer Reviews

An inspiring, well-organized exposition of ten principles that appear to offer hope for renewal in an era of government decline. Osborne's *Laboratories of Democracy* (1988) celebrated government innovation at state and local levels; here, the ideas are further developed, with many more examples and a sharper focus. Osborne and Gaebler (the former city manager of Visalia, California) charge that government bureaucracy, created a hundred years ago to combat official corruption, has outlived its usefulness. Since governments are increasingly caught between declining revenues and rising demands for service, the authors call on them to become more "catalytic," "mission-driven," "customer-driven," "anticipatory," "market-oriented," etc. The authors recognize that these terms may have a vaguely threatening ring to many liberals and public employees, but they counter those fears with examples of how the adoption of these principles has resulted in employee empowerment, increased public support, etc. For example, they explain how, when Phoenix forced its trash collectors to compete with private businesses while guaranteeing the collectors' jobs, morale and productivity soared. Most convincing is the way Osborne and Gaebler discuss honestly the most serious potential problems with their proposals--e.g., their refusal to endorse merit pay for individual teachers, which, they admit, may set up cutthroat situations.

Analyzing the successful experiments, they provide theory for political scientists to chew on and examples for government officials to consider--e.g., that of Visalia, which uses bonuses to reward groups of employees more often than individuals ``on the theory that individual rewards encourage people to hoard information and compete with one another, while group rewards encourage people to share information and work together." Required reading for burned-out civic reformers, and stirring stuff for socially concerned businesspeople. -- Copyright Ã©1992, Kirkus Associates, LP. All rights reserved. --This text refers to an out of print or unavailable edition of this title.

David Osborne, managing partner of The Public Strategies Group, has served as an advisor to Vice President Al Gore, a consultant to America's public sector managers and a counselor to leaders worldwide. He lives in Essex, Massachusetts.

This book is getting dated, but is a must read for anyone serious about public policy and government. Recommended to me by a former state auditor, it represents a new way of thinking about the government as a governor rather than a service provider. Creativity, flexibility and autonomy are foundational to reinvention. Also understanding your customer, their needs, and the critical differences between efficiency and effectiveness. A good paradigm shifting look at government.

Every citizen should read this book the week before they go to the polls to vote, then think really carefully about who they want leading whatever level they are voting for. Although this book refers mostly to local government, it is applicable at all levels. The organizational principles are sound and could even be applied to the private and non-profit sectors. It just takes will and the guts to try.

Skeptically I thought "a book written in the Clinton administration?" It's twenty years old how can it speak to social policy in the new millennium? WRONG it's a very thought provoking book and the information is as fresh today as it was when it was penned. Very good investment.

Excellent book!

This is excellent source of information for my research project. Book was promptly sent to me when I purchased it through . Good job and thank you

nice

Because there is a book that we need actually in the politics and it is a very good book. Really.

I am glad that i bought a replacement copy as the examples are so fresh and relevant for today.

Reading again for information to use in my job.

[Download to continue reading...](#)

Reinventing Government: How the Entrepreneurial Spirit is Transforming the Public Sector (Plume)
The Entrepreneurial State: Debunking Public vs. Private Sector Myths Labor Relations in the Public
Sector, Fifth Edition (Public Administration and Public Policy) Public Sector Economics: The Role of
Government in the American Economy Public Administration: Understanding Management, Politics,
and Law in the Public Sector Public Administration: Understanding Management, Politics, and Law
in the Public Sector (B&B Political Science) Corporate Entrepreneurship: How to Create a Thriving
Entrepreneurial Spirit Throughout Your Company Balance Your Entrepreneurial Spirit to Franchise
Success Deliverance From Python Spirit: Powerful Prayers to Defeat the Python Spirit –â œ
Spirit of Lies, Deceptions and Oppression. (Deliverance Series Book 3) Budget Tools; Financial
Methods in the Public Sector Economics of the Public Sector (Fourth Edition) Fiscal Administration:
Analysis and Applications for the Public Sector, 7th Edition Economics of the Public Sector (Third
Edition) Financial Management in the Public Sector: Tools, Applications and Cases Gender,
Bureaucracy, and Democracy: Careers and Equal Opportunity in the Public Sector (Contributions in
Women's Studies) The Public Sector R&D Enterprise: A New Approach to Portfolio Valuation
(Science, Technology, and Innovation Policy) Managing in the Public Sector: A Casebook in Ethics
and Leadership Understanding the Arts and Creative Sector in the United States (Rutgers Series:
The Public Life of the Arts) A History of Public Sector Pensions in the United States (Pension
Research Council Publications) Managing the Public Sector

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)